



INTERNATIONAL MANAGEMENT TRAINEE

An Accelerated Management Program

Meltwater News is one of the fastest growing companies in Europe and the leader in online media tracking. With 39 offices around the world, we have a strong global presence. The cornerstone of Meltwater Group's rapid international expansion is our investment in people. We are committed to developing and promoting leaders internally to take on opportunities in expanding markets like South America, Africa, Japan, and North America.

The Meltwater Employee

We believe the key to our success is giving opportunities to the right people with the right attitude. This is why we focus on an individual's potential to develop rather than experience.

A Meltwater employee is a highly motivated, intelligent, personable and curious individual with sky-high ambitions. He or she has exceptional interpersonal, analytical and relationship-building skills. A Meltwater employee has completed a university degree and has proven intellectual qualities along with strong academic achievements. He or she stands out from the crowd and refuses to play for anything but a winning team. At Meltwater people are ambitious, driven, goal-oriented and have the drive to never give up. At the same time, Meltwater employees have zero tolerance for sharp elbows and cherish collaborative efforts in strong teams.

What you can expect joining Meltwater:

Our aim is to have your career at Meltwater News begin with a 3-month training period in our New York office in the United States. After this first training phase the whole Latin American team will move back to Buenos Aires and establish our first business unit in Argentina.

Beginning with a strong emphasis on sales, you will develop management skills and will experience significant personal and professional growth while working in a dynamic and challenging office culture. We are currently looking for intelligent, ambitious, well-rounded candidates for the International Management Trainee Position in Buenos Aires, Argentina.

Does establishing and running business units in Argentina, Mexico City, Barcelona, Madrid, Sao Paulo, or Santiago de Chile sound appealing? We will soon need managers for all these destinations. Your imagination and hard-work are the only limitations.

The Industry:

- * Fast paced world of online media monitoring

The Job:

- * Building and managing a client portfolio
- * Strategic thinking on individual client needs
- * Negotiating long term contracts with executives
- * Learning Meltwater business methodology and culture

The Preferred Skills and Qualifications:

- * University degree (Business related degree preferred but not required)
- * Sales experience a plus (not essential)

For further information please go to: <http://www.meltwater.com/careers>

- * Proven record of meeting targets and deadlines
- * Strong communication and interpersonal skills
- * Exceptional analytical skills
- * Understanding of business processes
- * 1+ years work experience

Spanish must be your native language. Fluency in English is mandatory. Knowledge in other languages is an additional qualification.

We Are Offering:

- * Challenging and fun work culture
- * Accelerated promotion program
- * International career opportunities
- * Generous compensation and benefits
- * Professional and personal development

*****IN ORDER TO BE CONSIDERED, YOU MUST SUBMIT ALL 3 REQUIRED DOCUMENTS*****

APPLICATION CHECKLIST:

- 1.Cover letter
- 2.Resume
- 3.Completed questionnaire (can be downloaded here:
http://meltwaternews.com/home/careers_openings_north_america.php)

Send full application with attachments to: job.ba@meltwaternews.com

Interviews will be held June 13th and 14th in Buenos Aires. June 13th is mandatory for attendance and applicants who do well will be invited back on June 14th

Closing date for applications: June 7th, however preference will be given to applications submitted earlier.